## vīv Fixturelite Market - Frequently Asked Questions (FAQ)

What are the advantages of a Market?
There's a reason micro markets are taking off at an unprecedented pace! In addition to traditional vending products, markets allow you to offer fresher, healthier options to customers, which provides an improved experience for accounts and individual consumers. These items have significantly higher revenue margins and generate accelerated growth for your business. Everyone wins with markets!

What do I do with the machines that are getting replaced?

We recommend using this opportunity to pursue new ventures at new accounts. Placing your old machines with new accounts will allow you to continue to expand your footprint and grow your business. If there are no new account homes for your machines, take advantage of a new revenue stream by selling the equipment to another operator that has a home for the machines.

How do I order a vīv Fixturelite Market? Go to www.vgbnd.co/marketplace and select the vīv Fixturelite Market. Add it to your cart, check out, and it will be on its way.

How long will it take for the Market to arrive? Most vīv Fixturelite Markets are delivered within two weeks of purchase.

What do I need to set up my Market? Only basic tools. The vīv Fixturelite Market includes instructions and is incredibly easy to assemble. Estimated set up time is 45 minutes for two people, or 2 hours for one person.

What are the dimensions of the Market? The unit is 74" high, 46.5" wide, and 28" deep. What is included with my order?
Shelving, baskets, pegs, an Imbera cooler (22 cubic feet), and LED lighting are all included with the vīv Fixturelite Market. All you need to do is assemble and stock the shelves, and you're ready to start selling!

How much does the vīv Fixturelite Market cost? The Market costs \$2,999. There is a \$10/mo charge, per Market, to utilize vīv, Vagabond's secure and convenient mobile payment platform. A 5.95% transaction fee is assessed on every consumer purchase.

## What about theft?

Theft is inevitable in any industry, but there are ways to minimize its effects on your vīv Fixturelite Market. Some good, proactive steps to take are installing cameras in the breakroom, and pricing items to account for a low percent of shrinkage. Ultimately, working individually with each account to craft a solution is the best way to prevent theft and ensure an equitable and consistent customer experience.

Which VMS works with the vīv Fixturelite Market? At this time, the vīv Fixturelite Market is managed through Vagabond's easy-to-use VMS. Support for *VendSys*, *Cantaloupe*, and other vending management systems will be added in the near future.

Who do I contact if I run into issues? If you have questions or concerns about your Market, contact the Vagabond Member Relations Team at 202-695-8228, option 2, or email support@vgbnd.co.